



A V E N U
INSIGHTS & ANALYTICS

Louisiana Department of Revenue Remote Sellers Commission

Avenu partners with state and local officials to boost revenue, optimize operations, and deepen community trust.

Objectives

- Introduction
- Avenu Overview
- Avenu-LA State/Local Govt. Partnership
- Other Relevant Partnerships
- Remote sellers commission – E-File Portal
- Remote sellers commission – Collection System
- Implementation Strategy
- Post Implementation Activities
- Q & A

Introduction



Kennon Walthall
*Senior Vice
President*



Brandi Sanner
Sales Executive

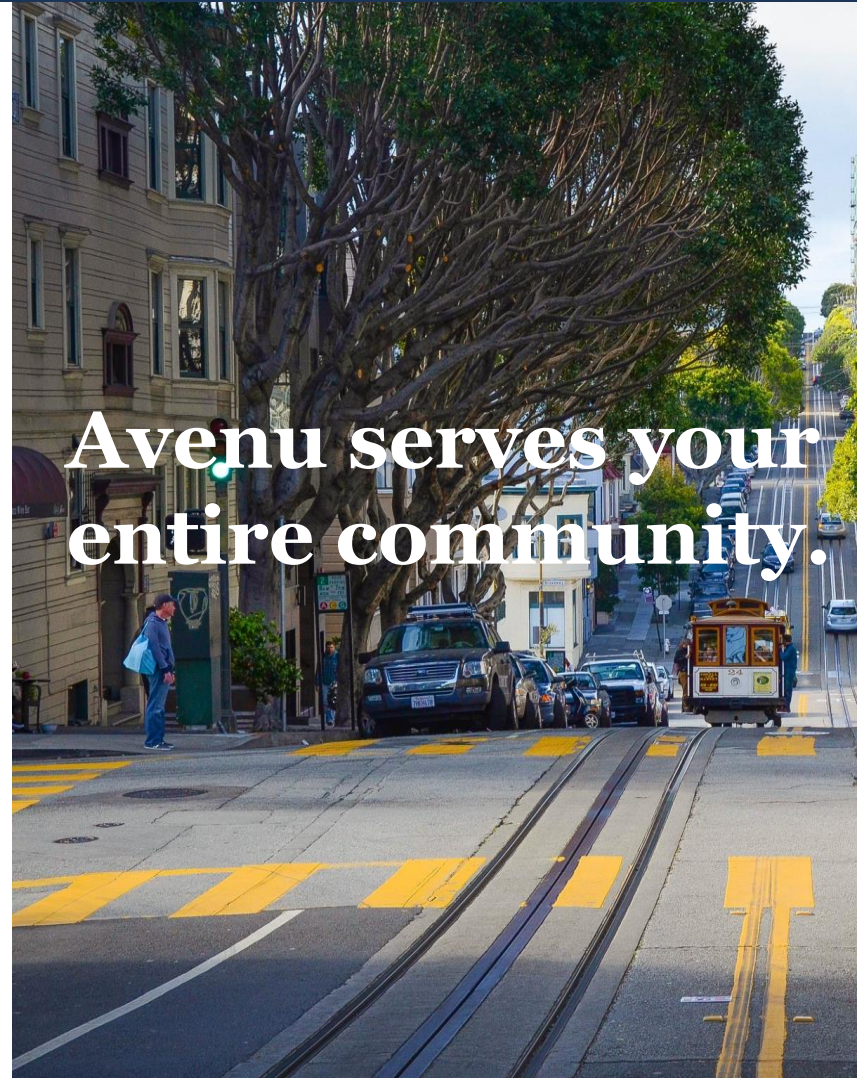


**Nonso
Chukwujekwu**
Product Manager

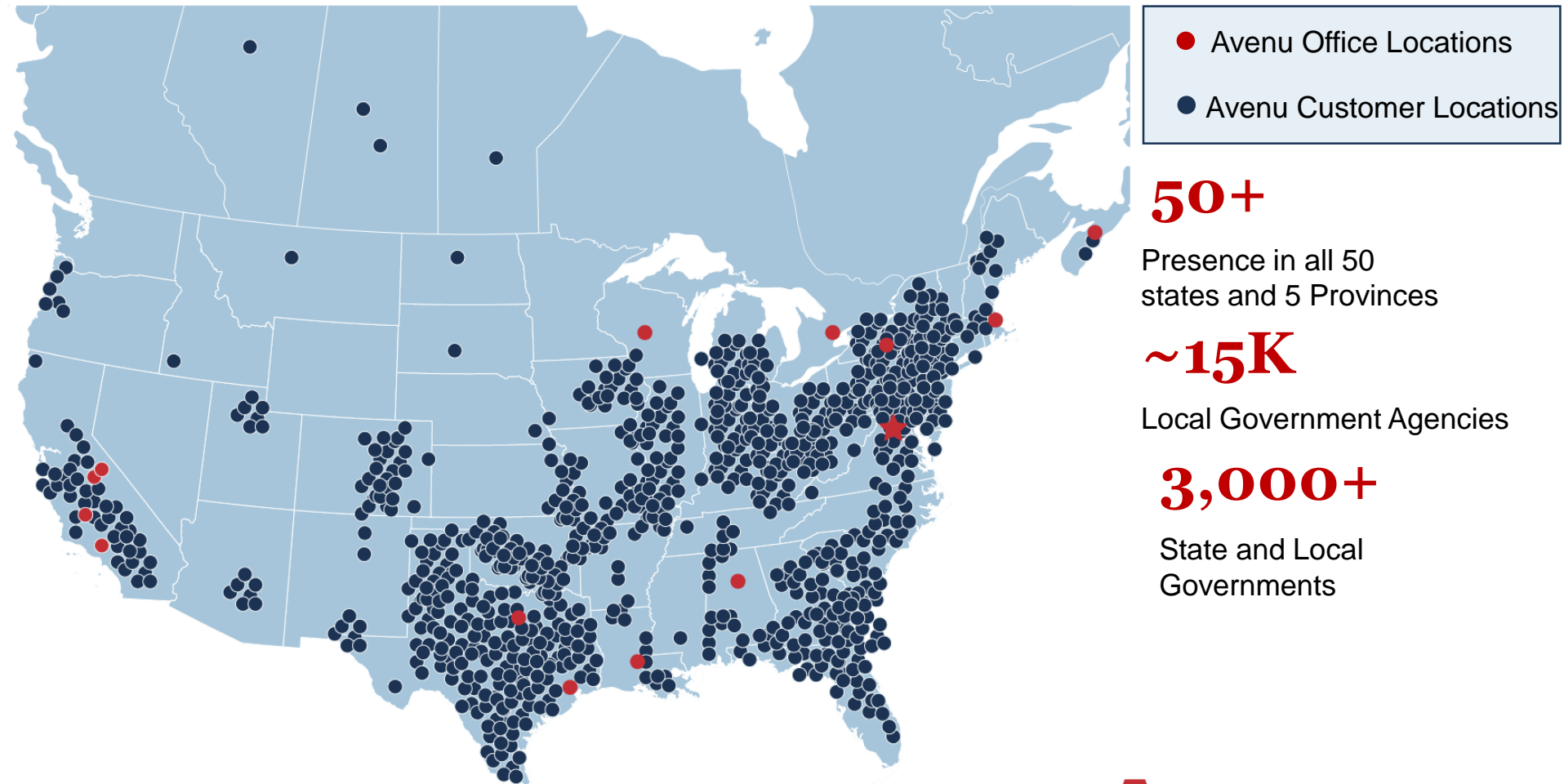
Avenu Overview

- More than 40 years serving state & local governments across the country
- More than 3,000 state and local customers nationally
- 1,100 + employees across the U.S.
- Based in Centreville, VA, Avenu maintains offices in Alabama, California, Georgia, Louisiana, Massachusetts, Minnesota, New Jersey, New York, Tennessee, Texas, Toronto CAN, Halifax UK.
- Avenu is a leading provider of integrated revenue enhancement, managed services and administration solutions to local governments across the United States.

Local governments are experiencing significant long-term fiscal and operational pressures driven by aging populations, ever-increasing demand for public services, pension liabilities and antiquated IT systems



National Footprint



Avenu's Product Overview

Avenu is a market-leading government software and analytics platform

Administration



Tax & License Administration

Commercial finance and tax collection software solutions
Allows administrators to manage cumbersome process of revenue collection and management



Justice Solutions

End-to-end software solutions for managing Judicial and Criminal courthouse and juror functions



Property Tax Solutions

Property assessment software solutions
Provides property tax valuations, billings, assessments, and collections



Pension Administration

Pension management and administration system for local governments and municipal pensions
Provides design, implementation, support and training



Records Management

Fully integrated records management software systems designed for recorders, county/municipal clerks, and archivists



IT Managed Services

Managed Services that complement technical and software offerings in the state and local market

Revenue Enhancement



Unclaimed Property

Enabling constituents to locate and claim lost property



Sales & Use Tax Audits

Review and investigation of sales and use tax data to identify non-compliant businesses or businesses



Compliance Audits

Identify and address patterns of noncompliance



Revenue Discovery

Reveal and claim new/untapped revenue sources



Reporting & Analytics

Assess, project, and measure revenue opportunity

Avenu understands Tax Administration



Compliance Efforts:

- Underpays
- Non-filers
- Review of history/trends
- Missing docs
- Follow up with taxpayers



Mail forms to businesses from data base and municipal history.



Reconcile filings and payments with Lock Box



-Validate funds transmission to City
-Issue licenses (if applicable)



Generate detailed reporting for municipality.



350+ Local Governments

\$1.5B+ Revenue Collected and Distributed



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Avenu-LA State/Local Govt. Partnership

- **Louisiana Department of Revenue**

- State and Local Tax Remittance and Electronic Filing System – Parish E-file
- Over 1.5 Million returns facilitated through this portal annually
- Over \$2.5 Billion facilitated through portal annually

- **LA Local Govt.- Cities and Parishes**

- Local Revenue Collection System for over 25 Parishes – STAR/JPI
- Facilitates Administration of Sales, Use, OLT, Hotel and Insurance Premium Taxes

- **Other LA Services**

- Provides Occupational License Administration – Over 30 LA Cities
- Provides Sales and Use Tax Compliance Auditing – Over 45 LA Parishes
- Provides Sales, Use, Occupational and Hotel Tax E-Filing – Over 50 cities and parishes.

Other Relevant Partnerships

- **AL State - Cities and Towns**
 - E-Filing System for AL Cities and Towns. Facilitates Sales & Use, Lodging, Rental, Occupational, Alcohol and Business License Tax returns.
 - Over 150K returns facilitated through this portal annually
 - Over \$250 Million facilitated through portal annually
- **WA State – FileLocal Agency**
 - E-Filing System for WA Cities – FileLocal
 - Filing for Business & Occupation, Admissions, Gambling, General Business License, Sweetened Beverage, Utility and Parking Taxes.
 - Over 100K returns facilitated through this portal annually
 - Over \$140 Million facilitated through portal annually

Other Relevant Partnerships

- **CA/CO/GA/KS/SC/TX**

- E-Filing System for Cities, Towns, Villages.
- Facilitates filing of Business License, Sales & Use, Hotel/Lodging, Alcohol, Utility User, Telecommunications, Admissions, DPO, E-911, Telephone Tax returns.
- Over 30K returns facilitated through this portal annually
- Over \$40 Million facilitated through portal annually

Remote Sellers Commission - E-File Portal

- **Registration, return submission & processing**
 - Ability to apply/register through the portal
 - Ability for individual filing and payment through the portal
 - Ability for bulk submission/file import into the portal
 - Ability to submit amended return through the portal
 - Ability to request refund through the portal
 - Provides automated calculation and validation for each Jurisdiction on tax rate, vendor's comp, exemptions, interest, penalties, and credits as applicable.
 - Ability to capture/store all return data for reporting, audits, and distribution to parishes/jurisdictions as needed.
 - Ability to auto upload return information to collection system.
 - Handles change notification
 - Ability to generate NACHA files for payment processing

Remote Sellers Commission – Collection System

- **Administration (Accounts, returns, payments, collection)**
 - Ability to create and maintain account information
 - Ability to post return information and post payments (manually and automated)
 - Ability to process NSFs, credits/overpayments/refunds
 - Ability to generate delinquencies, letters and notices
- **Distribution**
 - Ability to run distributions by state and parish tax
 - Ability to log, track and net commission expenses from distribution manually
- **Reporting**
 - Provides several reporting needs – By delinquencies, account, parish, tax period, taxing jurisdiction, return type, etc.

Implementation Strategy

Kickoff Meeting

Planning & Preparation

Requirements Gathering

Development/Configuration

Testing & Validation

Implementation/Training

- **Kickoff Meeting/Planning & Preparation**

- Introduction to team members
- Define roles and responsibilities

- **Requirements Gathering**

- Avenu team meets with appropriate personnel at the commission to gather detailed requirements
- Avenu drafts system specifications and seeks approval from commission. Once approved Avenu discusses and starts development

- **Development/Configuration**

- Avenu codes application to commission needs. Avenu completes all necessary integration

- **Testing & Validation**

- Avenu conducts QA testing against technical and functional specifications. Commission personnel conducts User Acceptance Testing (UAT)

- **Implementation/Training**

- Once UAT is complete and approved, Avenu publishes code to a production environment. Avenu and Commission implements training plan.

Post Implementation Activities

- **Product Support**
 - Phone Call Support for Business Users and Administrators
- **Product Hosting**
 - Secure facility. Hosts all application environment.
- **Product Maintenance**
 - All technical-related maintenance of products

Q & A